



Integrating consumer insights

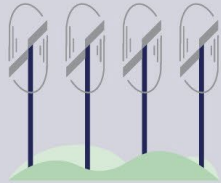
Renate Vogt

The scale and scope of these changes is unprecedented.

Our networks will need to adapt

By 2031 in Victoria...

Additional 900,000 people



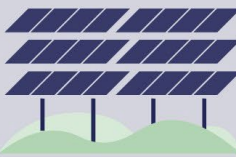
Victorian renewable generation to double



No new residential gas connections



22% of cars on the road will be EVs



Multiple system security emergency events

Customer behavioural trends are increasing dependence on a reliable supply at home

Leading to network-wide and localised impacts...

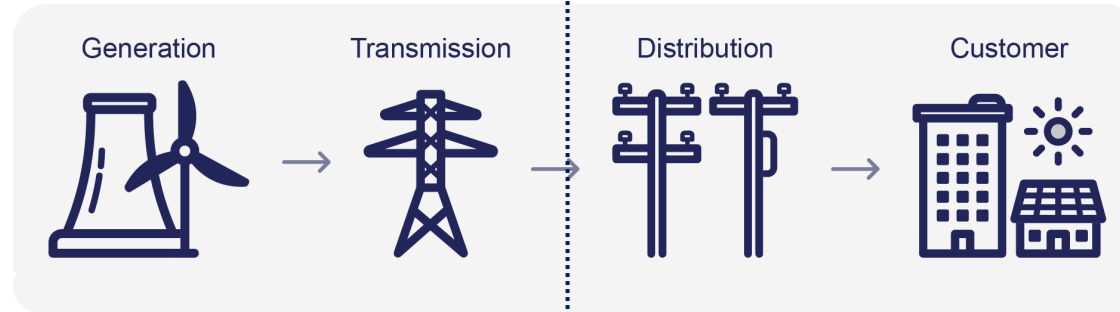
	CITIPower	Powercor	united energy
Annual consumption will increase by	26%	35%	25%
Peak demand will grow by	10%	15%	8%
Rooftop solar will	triple to 300MW	double to 2,200MW	double to 1,450MW
Zone substations changing from summer to winter peaking	35%	10%	11%



Growing volatility between minimum and maximum demand

Distributors must understand customer preferences and behaviour to effectively plan at a local distribution level

AEMO
Integrated System
Plan



Distributors
Five-year
determinations

- ISP is **evolving**
- Transmission planning **considers network and market**
- Plans at a **national level**
- Makes **broad and diversified customer assumptions**, including orchestration of customer resources
- System-first planning

- Distribution planning **dynamic and considers customers**
- Plans at a **localised level** for **individual or small groups of customers**
- Makes **specific and individual customer assumptions** about customer preferences and behaviours
- Customer-first planning

The ISP assumes orchestration – but delivering it requires ongoing social licence and buy-in from customers

We must get it right

Future orchestration will be beneficial, but it is not a given



- ISP shows \$4.1bn more grid-scale investment is needed if no additional coordination from today is achieved from batteries.
- Orchestrating EV charging stands to deliver broad system benefits to customers

Social license is needed for customers to buy-in to orchestration. We must get it right



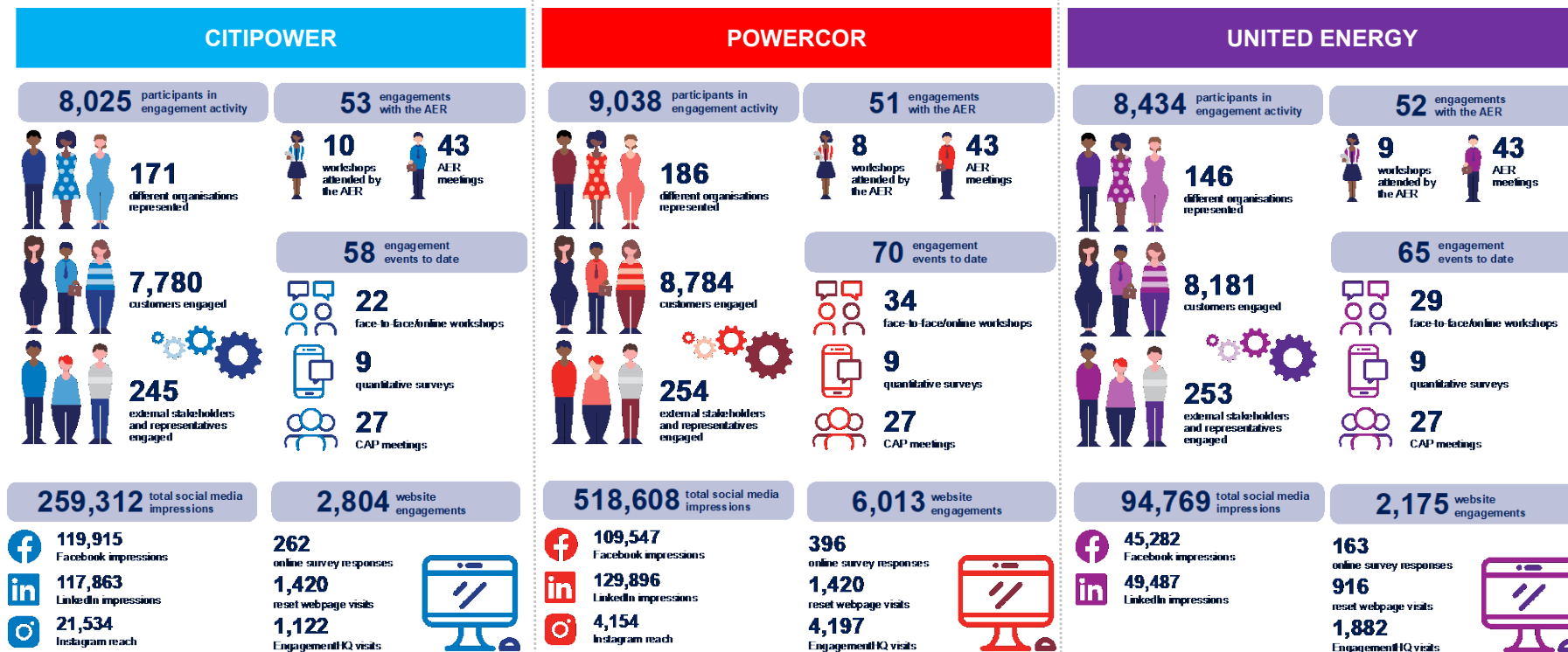
- Social license is hard to build and easy to lose → everything must work seamlessly when it is implemented
- Orchestration will take time to develop and cannot be implemented poorly or we risk stalling the energy transition.

Building customer trust in the system requires consistent positive outcomes



- Distributors have an important role to build and maintain social license with responsibility to deliver service level outcomes to customers → positive customer experiences are critical
- Our direct customer engagement to understand customer preferences and behaviours is underpinning our plans
- We are thinking customer-first rather than system-first to build social license with our customers

Our stakeholder engagement program, supported by a multi-faceted communication approach, has enabled more customers and stakeholders than ever before to participate in the regulatory reset

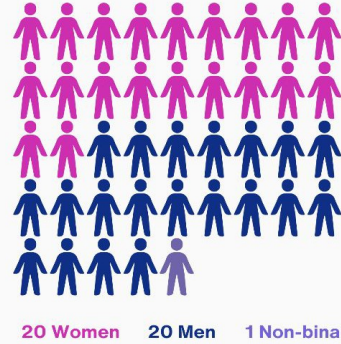


An innovative new study with Monash University's Emerging Technologies Research Lab from within customers' own homes

36 Households

10 CITIPOWER **14** POWERCOR **12** UNITED ENERGY

Gender within households



9 CALD HOUSEHOLDS

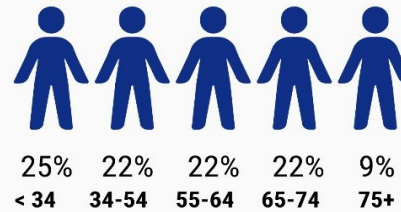
4 BATTERY STORAGE



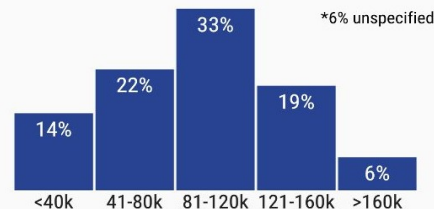
PLUS
1325
SURVEY RESPONDENTS



Age groups



Income range



4 ELECTRIC VEHICLES



19 ROOFTOP SOLAR



5 x No-tech
19 x Low-tech
12 x Digi-tech
7 x Energy-tech

The research uncovered 51 emerging digital energy trends, categorised across nine practice domains that encompass significant areas of household life where energy demand is prominent or undergoing substantial changes

AFFORDABILITY & EQUITY

- Recreation and play



ENERGY TRANSITION

- Mobility & charging
- Cooking and eating
- Making, saving, sharing and storing energy



CUSTOMER SERVICE

- Smart home and automation
- Working and studying from home



RELIABILITY AND RESILIENCE

- Caring at home
- Healthy indoor air and thermal comfort
- Cleaning showering and laundering



Access to a location to charge EVs at home, such as off street parking or a garage, will significantly impact the rate of EV adoption

Maintaining control over charging continues to be a priority over relying on automation

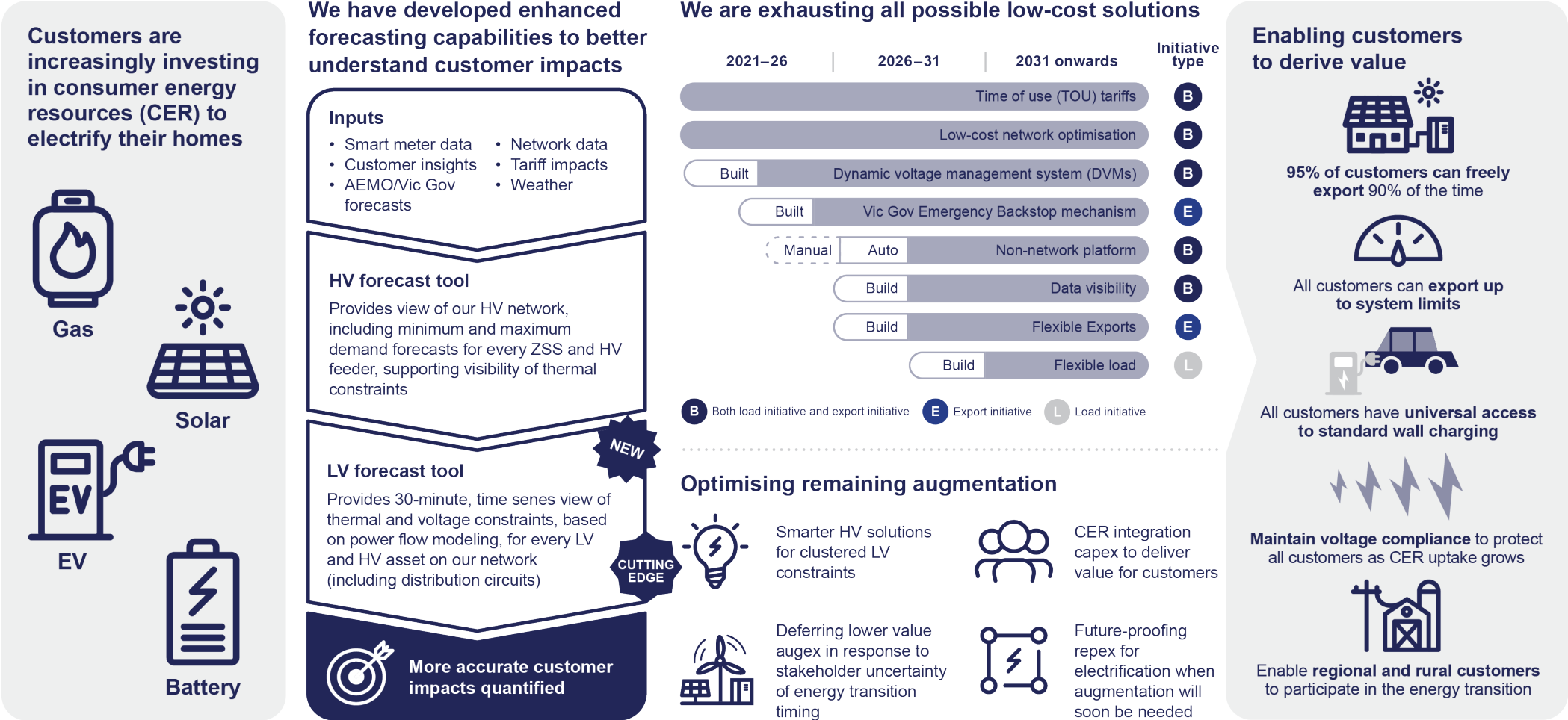
70 per cent of customers who expected to charge EVs at home preferred to use fast-charging equipment

Free-standing houses are 20x more likely to adopt an EV than an apartment

Current charging behaviours are likely to persevere in the short-term → using current charging behaviours is appropriate

Using 70 per cent fast charging profiles in street-level distribution network forecasting

Our electrification and CER integration strategy shows our holistic approach to forecasting change drivers, and how we are exhausting low-cost solutions before any augmentation





For further information visit:



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